

# MGCC Small Business Technical Assistance Grant Program FY 2019 Performance, Demographics, & Outcome Report



**3,603**  
Business Clients  
Received  
In-Depth  
Technical  
Assistance/Training  
from 40  
Agencies



**61% Increase from last year**



**1:1 Assistance = 59%**



**Workshops/Training = 41%**



**4,130 Jobs**

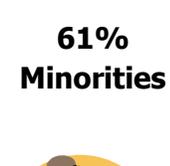
(1,549 created / 2,581 Preserved)



**88%** of  
Business  
Clients fit  
one or more  
underserved  
category



**55% Women**



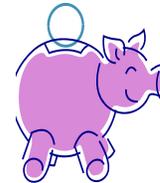
**61% Minorities**



**39% Immigrants**



**65% LMI Communities**



**64% LMI Owners**



**11% Unemployed**



**2% Veterans**



**1% Cooperatives**

\*LMI: Low/Moderate Income

**3% Increase from last year on target underserved population and 6% Increase serving LMI Owners**



**74%** of  
Businesses  
achieved a  
positive  
outcome:  
Opened,



**713 (20%)  
New Businesses  
Created**



**955 (27%)  
Businesses  
Grew**



**982 (27%)  
Businesses  
Stabilized**



**\$45,723,128  
505 Loans, Loaned to 498  
businesses**

**Leveraged \$23 for every  
grant dollar. Ratio 23:1**